



HOME BUILDERS ASSOCIATION
OF MONROE COUNTY

2020

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MISSION STATEMENT

The Home Builders and Remodelers Association of Monroe County consists of Builder members regulated by the State of Michigan and Associated Members (suppliers, subcontractors, industries with the building industry.

From the E.O.

I am happy to report that the 40th annual Home Show turned a profit of approximately \$34,000. That is not the best income ever, but close. The attendance was down, and we think that was partly due to the virus scare that was beginning. We did try some new things to help boost attendance this year. We were lucky, shortly after our show things went downhill fast as we know. Many locals were forced to cancel their shows.



As it stands now, our May event will not happen. **The annual Student Design Competition Awards Night has been cancelled** this year due to the COVID 19 outbreak. The students were unable to complete the projects due to school being cancelled for the year. If my information is correct this would have been the 41st annual competition. And as far as I can tell, we are the only local in the state doing this type of program.

During the COVID shutdown

Challenging times to say the least. However, it is a great time to enhance your skill. There have been numerous emails from HBAM asking for input, asking you to complete a survey, offering on-line seminars, etc., etc. There are many things offered that would help you increase your knowledge, enhance existing skills, perhaps earn you continuing education requirements. Seminars from OSHA, the APA and others. I know it is tough not being able to work, but it is a good time to "catch up" on those things that always seem to get "put off."

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FROM THE PRESIDENT

*Given our current situation and challenges,
I hope you are all coping well.*

While we are still supposed to stay home until April 30 be prepared for that to be extended.

I don't mean to spread doom & gloom, but to encourage you all to plan for a worst case scenario.

Even when we are allowed to go back it will be in stages according to our President.

I have been in constant contact with our legislators and am encouraging their support of our distributors & suppliers so we will have the deliveries we need to work.

I have fielded many questions about the enforcement of the governors stay at home orders.

Unfortunately there is a lack of continuity with businesses that can work. Some businesses obviously could work and their employees would be safer than going to the grocery store, but they can't.

Lawn care, framing crews, etc. I'm sure we are all on the same page when it comes to the variety of safe work we can do.

Let me leave you all knowing that our legislators are attacking these problems.

The Monroe News has had multiple articles in the paper about their plans.

Bill Kipf and I have been in contact with them directly on a daily basis along with Bob Filka and Dawn Crandal.

Please feel free to contact us with questions and rest assured that we will email any updates as we get them.

Stay safe "We will get through this."

Dave

HBAM

Rest assured that our HBAM officers, Bob Filka, Dawn Crandall and Lee Schwartz, have been working non-stop in efforts to get our members back to work. They have the connections and have pulled out all the political stops in aiding our HBA members on a statewide basis. There have been "Tuesday Town Halls" that are informative, and last Tuesday (the 14th) State Senator Mike Shirkey spent a half hour on the Zoom town hall meeting updating members on their efforts to re-open Michigan, or at least have our industry declared "essential" Much of that time was spent answering questions that were emailed to him during the event. The first one I participated in had 675 participants! We need all members, and non-members, to understand that in times like this, the HBAM takes the battlefield on your behalf.

CLICK HERE TO EARN MONEY ON REBATES!

Put your membership to work now.

Money-saving discounts that benefit your business, your employees, and your family

www.nahb.org/MA



Be sure to look into the rebates and affinity programs offered thru the NAHB and HBAM. It is a great way to earn money back on the material you purchase. We have members that earn back well in excess of 3 times their annual dues, and one that earned more than 6 times their annual dues. Don't leave \$\$\$\$\$ on the table!

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THE RULER

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Rebates

I am including this chart referencing claims/rebates for other local HBA's in Michigan. Monroe County had \$4.00. Look at some of the other totals. Of course, some locals have hundreds of members. However, I really think some of our members may be leaving \$\$\$\$ on the table! I encourage you to look into it and claim your benefit!

Local Performance: Q4'19

Below is a snapshot of how many claims were submitted by members of each Local HBA for Q4'19. Any Local HBA highlighted in yellow did not have any claim activity for Q4'19.

HBAMI	Q1'19	Rebate Total Q1'19	Q2'19	Rebate Total Q2'19	Q3'19	Rebate Total Q3'19	Q4'19	Rebate Total Q4'19
Ann Arbor Area HBA	2	\$1,023.00	3	\$2,608.00	1	\$981.00	2	\$2,633.00
Bay County HBA	2	\$250.00	1	\$385.00	1	\$850.00	1	\$638.00
HBA of Central Michigan							1	\$115.00
HBA Greater Grand Rapids	17	\$9,345.00	15	\$7,803.00	18	\$6,810.00	18	\$6,381.00
HBA of Greater Lansing	6	\$2,022.00	6	\$2,842.00	6	\$2,073.00	5	\$1,365.00
HBA of Jackson							1	\$5.00
HBA of Livingston County	3	\$3,137.00	5	\$5,539.00	5	\$2,909.00	3	\$2,699.00
HBA of Mid Michigan								
HBA of Midland County	2	\$116.00	4	\$1,133.00	3	\$310.00	2	\$51.00
HBA of Monroe County	1	\$6.00	2	\$126.00	2	\$27.00	1	\$4.00
HBA of North Central Lakes								
HBA of Northern MI	1	\$4.00					1	\$7.00
HBA of Saginaw	3	\$582.00	3	\$927.00	3	\$1,507.00	3	\$1,110.00
HBA of Southeastern MI	15	\$11,508.00	14	\$14,182.00	15	\$8,139.00	18	\$14,827.00
HBA of the Grand Traverse Area	1	\$1,058.00	3	\$80.00	3	\$286.00	4	\$677.00
HBA of the Thumb	1	\$81.00	1	\$4.00	1	\$185.00		
HBA of Upper Peninsula	3	\$447.00	3	\$231.00	5	\$306.00	5	\$607.00
HBA of West Michigan	1	\$14.00	2	\$150.00	2	\$82.00	2	\$95.00
HBA of Western Michigan	3	\$1,350.00	5	\$1,035.00	3	\$1,639.00	4	\$932.00
Lakeshore HBA	5	\$2,103.00	9	\$3,033.00	7	\$2,615.00	9	\$3,847.00
Lenawee County HBA								
Southwestern MI HBA	1	\$153.00	2	\$139.00	1	\$90.00	1	\$82.00

*claims that have a \$0.00 rebate total were processed, but the address claimed for was either a previously claimed address or the manufacturer was denied.



Q1'20 Claim Deadline: Friday, May 29, 2020

- ✓ Claim for Residential Jobs Completed January 1 through March 31, 2019.
- ✓ All claims MUST be submitted by the set claim deadline for each quarter.

Promote, Register & Claim @ www.HBAMirebates.com